# DSJ2022 Digital Signage Japan

- The Leading Digital Signage Industry Event in Japan

DateJune 15th(Wed) ~ June 17th(Fri), 2022VenueMakuhari MesseOrganizerDigital Signage Japan Steering Committee

# **Sales Proposal**

RIDGELINK

**Co-located Events** 





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Digital signage can be seen in many places in town, especially in transportation, local government, public facilities and large commercial facilities. Digital signage will evolve as the "Display of Things" around town, as the use of sensors and data that we hear about in the IoT world is also advancing in the signage industry.

In **Digital Signage Japan 2022** (DSJ), we would like to introduce the further evolution of digital signage around town through exhibitions and seminars. We are looking forward to your active participation.

Date	June 15 <sup>th</sup> (Wed) - June 17 <sup>th</sup> (Fri), 2022
Exhibition Hours	15 <sup>th</sup> (Wed) 10:00-18:00 / 16 <sup>th</sup> (Thu) 10:00-18:00 / 17 <sup>th</sup> (Fri) 10:00-17:00
Venue	Makuhari Messe
Number of Visitors	150,000* (expected) *including co-location events
Organizer	Digital Signage Japan Steering Committee
Operation	NANO OPT Media, Inc. / Digital Signage Consortium
Supporters	Ministry of Internal Affairs and Communications, Japan Advertising Agencies Association, and many other related industries
Co-located Event	Interop Tokyo 2022, APPS JAPAN 2022

# **Target Products · Services / Target Attendee**

#### Target Products · Services

## Digital Signage / Sales Promotion / Related Products, Services

- Wearable device related application
- Robot
- Smart TV / Digital signage related application
- Development tool / Development support tool
- SDK(Software Development Kit) / API(Application Programming Interface) providing service
- Push notification ASP(Application Service Provider)

#### **Target Attendee**

Business development / equipment installation division for facilities

· Finance, Public Facilities, Stores, Transportation, Hospitality, Construction, Education, Advertising, Entertainment, etc.

#### Prospect business partner

• Integrators, Trading companies, Resellers, Manufacturers, Productions, etc.

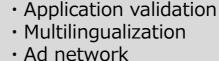
#### Advertisement delivery

Advertiser companies / Advertising Agencies, etc.

#### ■ Managers, Marketing team, Sales team, Information system dev. being interested in Sales promotion / Marketing with Digital Signage



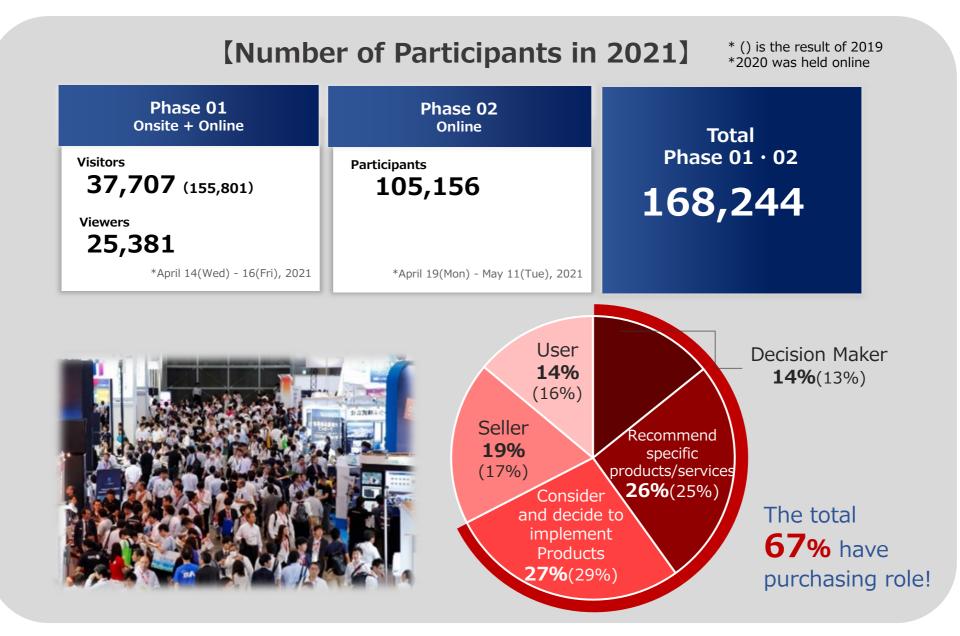




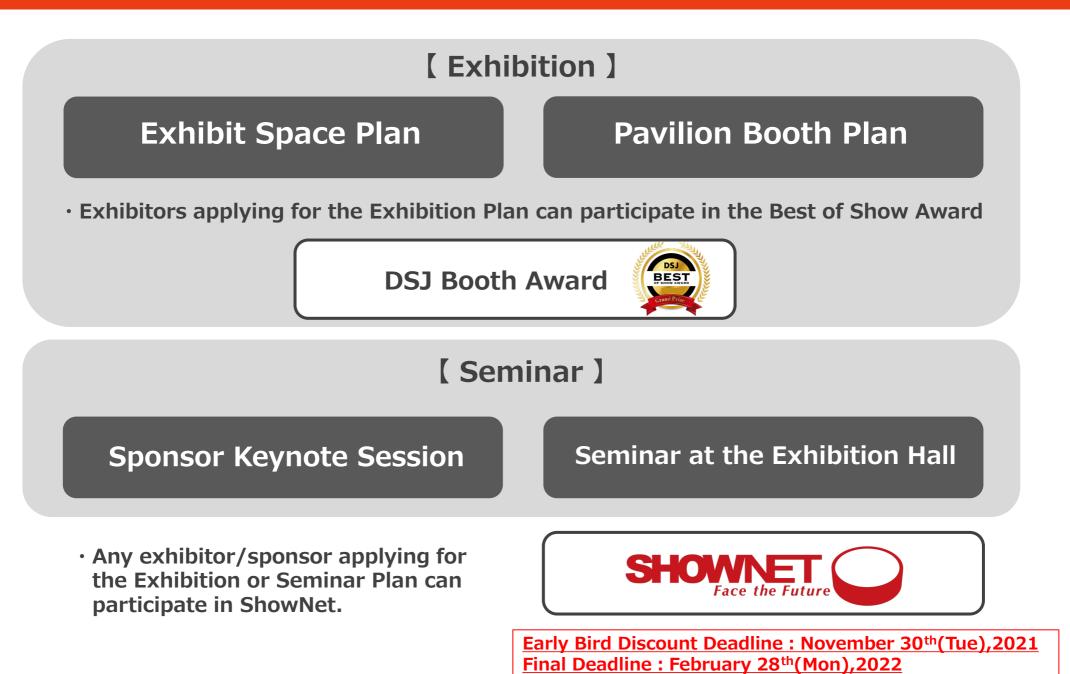
 $\cdot UX \cdot UI$ 



## **Previous Report**



# **Sponsorship Plans**



## **Exhibition Plans**

## **Exhibit Space Plan**

Basic exhibit plan with plenty of space

## ■ 1booth JPY 420,000(w/o tax)

- 《 Exhibit Fee includes 》
- Exhibit Space (3m×3m=9m<sup>2</sup>)
- One Barcode Reader \*application required \*Data extraction fee will be charged separately at 60 yen for each data.
- Your company profile on Official Website
- Provide Event Brochures

\*For booth construction, you need to place an order with a separate construction company. \*ShowNet(Internet Line) cost is not included, application required.



## **Exhibition Plans : Specialized Zone**

# LED ZONE

Exhibit Space Plan

[2 Booths] Special Plan

2 booths (3m×6m) JPY 840,000

 $\rightarrow$  JPY 600,000(w/o tax)

\*See previous page for specifications.
\*If you choose this plan, your booth location will be designated by the organizer.
\*Each company can purchase maximum 2 booths.

\*About the [2 booths] Specialized Zone,

• If the number of participating companies does not reach a certain number, the project may be cancelled.

 Companies participating in this special project will have their company names listed on the special feature page on the official website.
 We will not set up a special zone, and companies that apply for each zone will be asked to exhibit in booth locations close to each other. On the map for visitors, each zone will be colored to make it stand out.



- [ Target products / services ]
- LED Vision
- Projector
- LED display controller
- ●4K/8K etc.

# **Content Production Marketing Zone**

The digital signage market is diversifying between "the group that seeks high added value such as cooperation with smartphones and data utilization" and "the group that wants to be introduced inexpensively" while the user base is expanding and the spread / expansion continues. Content marketing related services will be one of the largest expansions in the digital signage market due to multidevice display devices, demand as multi-faceted marketing measures, demand for 4K / 8K video delivery, inbound demand, etc. This zone will provide a place for new business creation.

#### Exhibit Space Plan

[2 Booths] Special Plan

2 booths (3m×6m) JPY 840,000

→ JPY 600,000(w/o tax)

\*See previous page for specifications.
\*If you choose this plan, your booth location will be designated by the organizer.
\*Each company can purchase maximum 2 booths.



[Target products / services]

- Content creation distribution related services, products
- Digital marketing related services, products
- Digital promotional related services / products
- Multilingual support related services / products

\*About the [2 booths] Specialized Zone,

- If the number of participating companies does not reach a certain number, the project may be cancelled.
- Companies participating in this special project will have their company names listed on the special feature page on the official website.
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## **Exhibition Plans**

#### **Pavilion Booth Plan**

No need for building costs! Counter booth with minimum necessary functions

## ■ 1 Unit JPY 240,000(w/o tax)

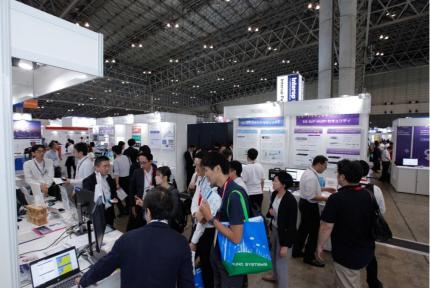
\*Each company can purchase maximum 2 units.

- 《 Exhibit Fee includes 》
- Booth Space (W1500 × D1000 × H2700)
- +Company name sign (W1.459mxH0.22m)
- + Power Outlet x 1 (100V / 0.5kw / A2 spec plug [2])
- + Spotlight
- + System wall and display desk
- One Barcode Reader \*application required
   \*Data extraction fee will be charged separately at 60 yen (w/o tax) for each data.
- Your company profile on Official Website
- Provide Event Brochures

\*ShowNet(Internet Line) cost is not included, application required.



Image : 1 UNIT



## **Seminar Plans**

## Sponsor Keynote Session

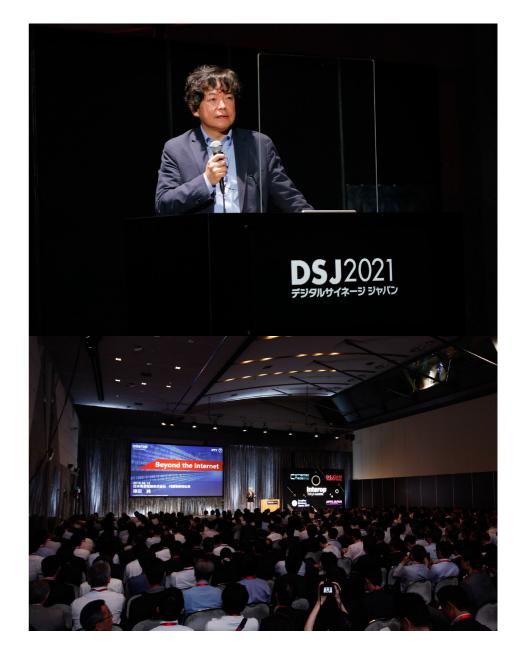
# ■1Slot **JPY 3,000,000**(w/o tax)

#### « Overview »

- Capacity : 500 (Provide data : Up to 1500)
- Session Duration : 40 min
- Venue : International Conference Hall
- Facility : Projector, Screen, PC and MIC set

#### « Servicing »

- Provide pre-registrants and on the day audience data
- Questionnaires / Distribution of Materials
- Your company LOGO on Official Website / DM



## **Seminar Plans**

#### Seminar at the Exhibition Hall

# ■1Slot **JPY 800,000**(w/o tax)

#### « Overview »

- Capacity : 80 (Provide data : Up to 240)
- Session Duration : 40 min
- Venue : Interop Exhibition Hall
- Facility : Projector, Screen, PC and MIC set

#### « Servicing »

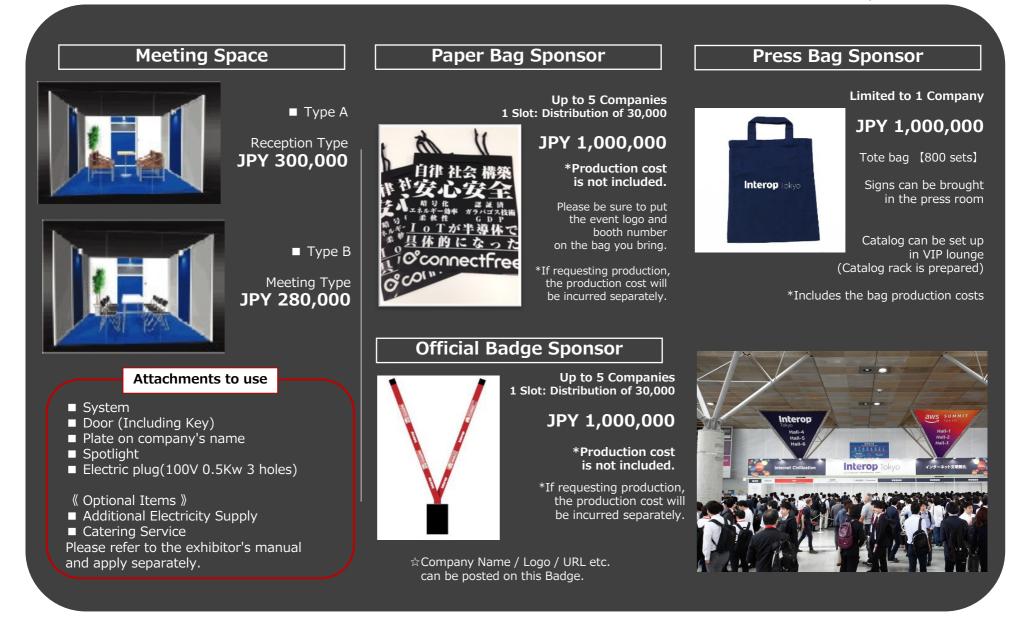
- Provide pre-registrants and
- on the day audience data
- Questionnaires / Distribution of Materials





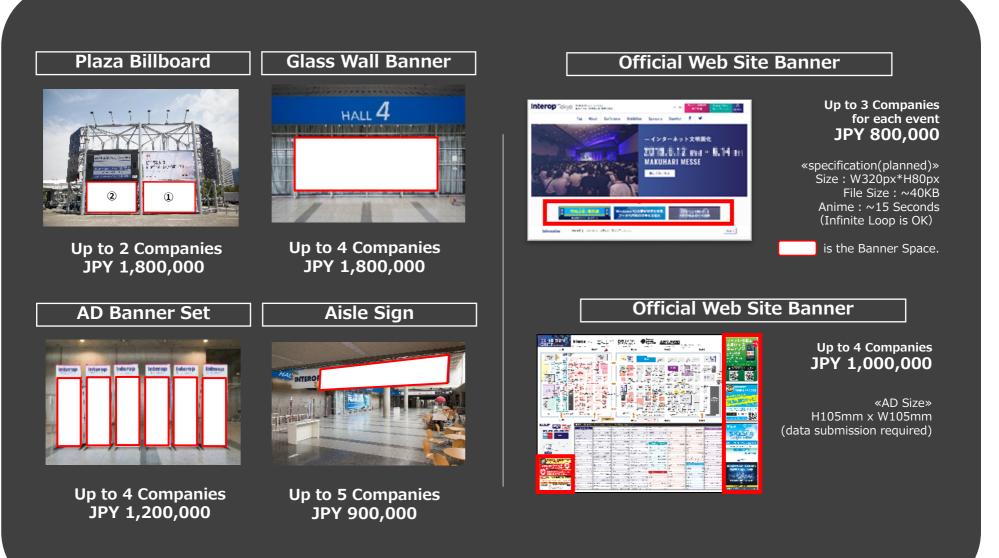
# Marketing and Promotional Opportunities(MPO)

\*All prices are w/o tax



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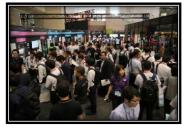


\*If you are interested in any other item, please see the detail of MPO or ask our sales team.



"ShowNet" has always been a comprehensive internet technology demonstration of Interop Tokyo since the beginning of the show back in 1994. This network is deployed all over the show floor with the cutting-edge technology and serve stable internet connectivity to exhibit booth and attendees.

\*2021 ShowNet participants: About 66 companies





Interop Summit

\*Not held in 2021

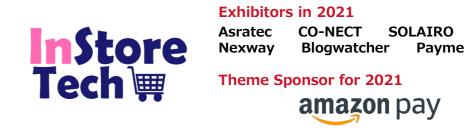
VIP party held every year on the first night of Interop Tokyo. We provide a place to interact with the top government officials, exhibitors, academic organizations and research institutes.





Special Zone : InStore Tech

A special corner focused on hot themes every year Achieve effective PR through exhibitions, seminars and joint demonstrations

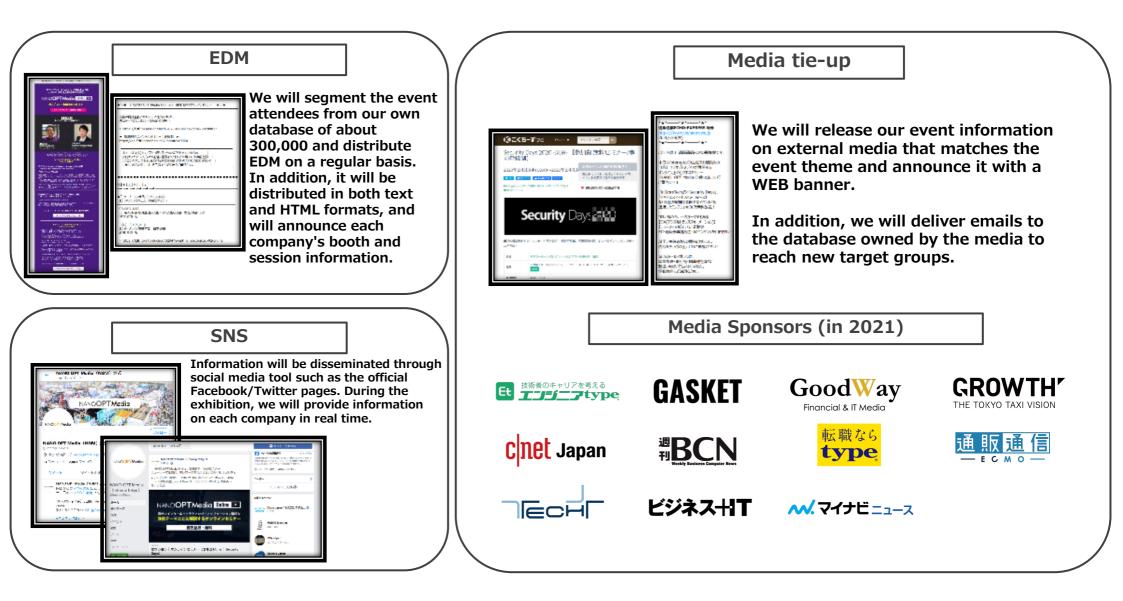


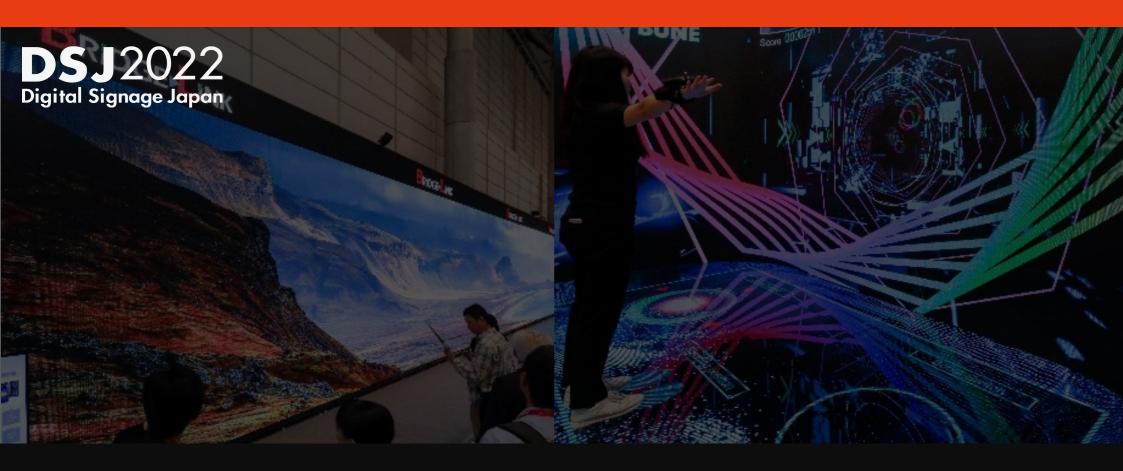
**Official Website** 

Official website with a large number of PV throughout the year. It provides up-to-date information on exhibitors, seminars, and organizers' projects to motivate visitors to come to the show.



## **Cross media promotion tailored to targets**





## **Contact us**

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